

ERIC B. BETTELHEIM, J.D., ACHE



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**HEALTHCARE SENIOR EXECUTIVE with over 19 years' experience
managing a \$160+MM multi-site behavioral healthcare organization
seeking long-term placement**

SKILLS

Quick Study – Intuitive Thinker – Problem Solver

Business Administration, Development & Strategy – Client Relations – Conflict Resolution
Consensus Building – Corporate Governance and Transformation – Cost Control
Cultural Sensitivity & Competence – Employee Recruitment, Development & Retention
Executive Leadership – Fiscal Accountability, Management & Optimization – Government Relations
Healthcare Administration – Increasing Efficiency – Labor Relations – Managed Care
Multi-Site Operations – Not-for-Profit Organizations – P&L Management – Physician Relations
Process Improvement – Program Development – Public & Community Relations
Public Policy – Public Speaking – Regulatory Compliance – Reputation Building
Revenue & Growth Planning – Strategic Planning & Execution – Team Building & Motivation

PROFESSIONAL EXPERIENCE

(2019 – Present) ERIC B. BETTELHEIM, J.D., ACHE

Full-Service Consultancy Practice, Specializing in Healthcare, Not-for-Profit Organizations and All Aspects of Litigation

(2021 – 2022) NEW YORK CENTER FOR CHILD DEVELOPMENT/NEW YORK CENTER FOR INFANTS AND TODDLERS, INC.

Treatment of Developmentally Disabled Children Ages 0-5 in New York City

Vice President of Operations

- Overseeing daily operations of the company and the work of employees (Facilities, IT, Marketing/Advertising, Compliance, Database Management, etc.).
- Designing and implementing business strategies, plans, and procedures.
- Upgrading IT infrastructure, including cyber security policies.

(2000 – 2019) NEW YORK PSYCHOTHERAPY & COUNSELING CENTER (NYPCC)

Non-Profit Organization Providing Mental Health Treatment Services throughout City of New York

Director of Program Operations (COO)/General Counsel/Chief Compliance Officer

- Accepted request, after 11 years as outside counsel, to work exclusively for NYPCC to assist in solving mission-critical challenges.
- Managed staff of 400+, including 300+ top performing clinicians, with 16 direct reports.
- Managed multiple projects and initiatives that included seven outpatient mental health programs that provided 500K+ units of service annually to 12,000+ children, adolescents, and adults.
- Directed largest Article 31 network of children's outpatient behavioral health treatment services in New York State, comprised of 300+ treatment rooms in 100,000+ square feet of program space, operating virtually 24 hours a day, seven days a week.
- Guided CEO and Board of Directors and promulgated and enforced policies and procedures to ensure compliance with laws, rules and regulations.
- Managed outside counsel.

Notable Achievements:

- **Increased Agency revenue by almost 1,000%, with revenue exceeding expenses by over 60% and EBITDA margin of 50.**
- **Public face of NYPCC**, establishing and maintained relationships with key staff at local and state agencies and community leaders.
- **Increased revenue** by acquiring operating license for NYPCC's **first new program in more than 20 years.**
- Negotiated directly with New York State Division of the Budget and the New York State Senate Finance Committee, obtaining the **first increase in reimbursement rate in over 15 years.**
- **Increased market share through capital expansion** to create the largest provider of Children's Article 31 Outpatient Behavioral Treatment Services in New York State.
- Obtained **\$1.6M grant from Substance Abuse and Mental Health Services Administration** and established an **FQHC** within one of NYPCC's Child and Family Mental Health Centers (a four-year pilot project).
- **Successfully negotiated a collective bargaining agreement** between NYPCC and DC 1707; managed 5-year relationship without a single unfair labor practice claim being filed.
- **Created, implemented, updated, and managed compliance policies and procedures** and underwent 2 governmental **fiscal audits that resulted in either zero or negligible (<0.01%) recoupment.**
- **Developed and implemented changes in programming** in tandem with Clinical Director, resulting in **top scores in recertification audits.**
- **Selected, customized, and trained staff in an electronic medical record** system that handles patient encounters from scheduling through billing and vastly **increased productivity, compliance and revenue capture** through its comprehensive reporting capabilities of **key performance indicators.**
- **Increased lines of communication** between Administration, staff and patients, fostering the open exchange of ideas and contributing to a **shift in the corporate culture to one of trust and partnership.**

EARLIER ROLES as Principal, Law Offices of Eric B. Bettelheim, LLC; Senior Litigation Associate, Herzfeld & Ruben, P.C.; Associate, Sheft, Wright and Sweeney; Chief, Civil Forfeiture Unit and Assistant District Attorney, Nassau County District Attorney's Office.

EDUCATION

WASHINGTON UNIVERSITY IN ST. LOUIS SCHOOL OF LAW, ST. LOUIS, MO
Juris Doctorate (JD)

LAFAYETTE COLLEGE, EASTON, PA
Bachelor of Arts (BA) in Chemistry

PROFESSIONAL AWARDS AND AFFILIATIONS

Marquis Who's Who in America (2023)
Board of Directors, Coordinated Behavioral Care (2011 – 2019)
Board of Directors, CBC Independent Practice Association (2016 – 2019)
Member, American College of Healthcare Executives
Member, Healthcare Leaders of New York